## **Risk Taking**

<u>-5 -4 -3 -2 -1 0 +1 +2 +3 +4 +5</u> Status Quo

Question: What is the best and worst that might happen?

+5 = Paradigm-breaking improvement, industry leader

- +4 = Dramatic improvement
- +3 = Strong benefits
- +2 = Minor benefits, localised
- +1 = Very minor improvement, barely noticed
- -1 = Very minor setback, barely noticed
- -2 = Minor setback, locally
- -3 = Public setback, requires damage control
- -4 = Major defeat, financial damages
- -5 = Devastating losses

Adapted A Weiss